

## Case Study - Agilon LLC



Agilon delivers best-in-class web-based fundraising and fund accounting systems. It has an integrated alumni community web site that includes online giving. Its fundraising software technologies originated over twenty years ago from the innovation and entrepreneurial spirit of Iowa State University and The University of Iowa.

***“BeamYourScreen has given us significant savings over what we were previously using. It is extremely fast compared to other products on the market and is definitely an advantage to us.”***

**Tony Awbrey**  
System Engineer  
Agilon LLC

### The Challenge

Due to the various fundraising programs Agilon provides, they needed a tool that allowed them to train their clients and be able to provide service if a problem arose. Agilon required a program that was fast, simple, and designed specifically for web conferencing. Agilon’s System Engineer Tony Awbrey explains, *“Most other offerings seemed to come from the conference call background and the web meeting part of it was thrown in as an afterthought. We have used similar tools in the past but they all seemed rather problematic when you wanted to use them for something other than showing PowerPoint presentations.”*

### The Solution

Agilon chose BeamYourScreen because it was specifically designed for screen sharing; not only for web conferences, but also customer support and online presentations. It is comprised of a simple and powerful interface making sharing and remote control fast and easy. Tony was able to show any content on his computer without preparation. *“We are able to use BeamYourScreen daily for training clients remotely, accessing client systems for support, troubleshooting and for remote sales presentations. It is very simple for our customers to join a session. We have had numerous clients tell us how much they prefer BeamYourScreen over what we were using in the past.”*

### The Conclusion

BeamYourScreen’s easy to use software allowed Agilon to quickly train new clients on their software, saving them time and money. They now even recommend it to some of their clients.

**About BeamYourScreen** - BeamYourScreen is a provider of innovative web collaboration solutions for small and medium sized enterprises. The product range comprises solutions for online meetings, online presentations, and remote support. Users especially benefit from significantly reduced travel time and travel expenses. At present, more than 2,000 companies in 40 countries worldwide use the BeamYourScreen technology. The BeamYourScreen software is a desktop sharing software program. It significantly improves everyday communication and is very easy to use. There is no need to upload any content prior to a meeting and sessions start with only two clicks.